## What is a Company?

## Lesson Summary

What is a Company? uses the Hershey Chocolate Company to help students discover advantages and entrepreneurial gains by establishing a corporation that will develop, produce and sell a new product.

## Lesson Objectives

- Identify and describe the terms: company, partnership and corporation.
- Explain the characteristics, advantages and disadvantages of various types of companies.
- Explain how companies are formed.
- Describe the benefits of forming a business to sell a product.


## NCTM Standards

No matches for these activities

## Mathematical Strands

|  | Thinking <br> Algebraically | Students use information from a chart to evaluate <br> investment decisions. Students will explain their <br> thinking. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students evaluate profits and profit trends presented in <br> a table to make decisions about potential investments. |  |
|  | Communicating <br> Quantitative <br> Information | Students analyze and synthesize large amounts of <br> information organized in charts into a coherent, <br> persuasive presentation. |  |
|  | Tackling <br> Complex <br> Problems | Students work with large numbers and solve problems <br> presented in paragraph format. The representations of <br> large numbers have been purposively mixed to give <br> students practice interpreting numbers in different <br> representations. |  |

Companies need money to expand and grow. "Going public," selling shares of stock to investors is one way to raise money. Borrowing money from a bank is another way for companies to pay for expansion and growth.

This is a list of interest rates from the past seven years:

| $\mathbf{2 0 0 0}$ | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $8.5 \%$ | $9.5 \%$ | $4.75 \%$ | $4.25 \%$ | $4.00 \%$ | $5.25 \%$ | $7.25 \%$ |

1. Is better to have a higher interest rate when a company borrows money or to have a lower interest rate? Why?
2. In which years would it have cost companies more to borrow money? In which years would it have cost less? How do you know?
3. Write a formula that expresses the interest, $i$, that a company will pay on a one-yearloan at a specified interest rate, $r$.

## INTERPRETING STATISTICS

Below are the profiles of three companies that are thinking of going public. Each company sells high-end fashion accessories. Based on the information provided, give reasons why an investor might be interested in the company.

|  | Company A | Company B | Company C |
| :--- | :--- | :--- | :--- |
| Profits 2002 | $\$ 635,000$ | - | $\$ 1,199,000$ |
| Profits 2003 | $\$ 654,000$ | - | $\$ 1,103,000$ |
| Profits 2004 | $\$ 719,000$ | - | $\$ 1,048,000$ |
| Profits 2005 | $\$ 848,000$ | - | $\$ 1,017,000$ |
| Profits 2006 | $\$ 992,000$ | $\$ 2,881,000$ | $\$ 1,220,000$ |
| Company founded in: | Dec 2000 | Nov 2005 | May 1988 |

1. Who had greatest profits in 2006?
2. Describe the trend in profits for Company A.
3. Describe the trend in profits for Company C.
4. Why can't you describe the trend in profits for Company B?
5. Based on the information you took from the profit table above, in which company would you invest? Why?

Dayton Superior Comoration based in Dayton, OH wastrying to decide whether to go public in 2006. Pretend you were a junior sales analyst at the company and invited to give your opinion about what the company should do. Write a memo orprepare a Powemoint presentation to your boss, the company'sCEO, expla ining why you think the compa ny should or should not go public.

HINT: Your CEO is very busy, so keep your memo or presentation short and to the point. Use the statistic syou think are the most persuasive. Not every piece of information needs to be included. If you choose to use graphs, make sure they are easy to read.

In order to make your recommendations, make notes next to each chart. State what information is presented and how this information helps your boss make the decision to go public or remain private.

|  |
| :--- |
| Dayton Superior Corporation Profile |
| The Dayton Superior Corporation makes metal accessories and <br> forms for keeping concrete and masonry structures in place <br> while under construction. Dayton Superior's products include <br> concrete accessories (anchoring and bracing for walls, <br> positioning steel reinforcing bars, and supporting bridge <br> framework), masonry products (wire support for masonry <br> walls), welded dowel assemblies (metal dowels), paving <br> products, and corrosive-preventing epoxy coatings and other <br> chemicals. The company also provides rents concrete forming <br> and shoring systems to other companies. (source: Hoover's, <br> 2007) |

Basic Information

| Fiscal Year-End | December |
| :--- | :--- |
| $\mathbf{2 0 0 5}$ Sales (mil.) | $\$ 419.0$ |
| $\mathbf{1 - Y e a r ~ S a l e s ~ G r o w t h ~}$ | $0.1 \%$ |
| $\mathbf{2 0 0 5}$ Net Income (mil.) | $(\$ 114.7)$ |
| $\mathbf{2 0 0 5}$ Employees | 1,800 |

# COMMUNICATING QUANTITATIVE INFORMATION 

Annual Income (in millions)

| Year | Revenue | Gross Profit | Operating <br> Income | Total Net <br> Income |
| :--- | :---: | :---: | :---: | :---: |
| Dec 05 | 419.0 | 98.6 | $\mathbf{( 6 6 . 2 )}$ | $\mathbf{( 1 1 4 . 7 )}$ |
| Dec 04 | $\mathbf{4 1 8 . 6}$ | $\mathbf{1 0 7 . 7}$ | $\mathbf{1 5 . 0}$ | $\mathbf{( 4 8 . 4 )}$ |
| Dec 03 | $\mathbf{3 7 7 . 9}$ | $\mathbf{1 0 4 . 3}$ | $\mathbf{1 4 . 0}$ | $\mathbf{( 1 7 . 1 )}$ |

Dayton Superior's Top Competitors

|  | Dayton <br> Superior | Commercial <br> Metals | Insteel | MMI Products |
| :--- | :--- | :--- | :--- | :--- |
| Annual Sales | 419.0 | $7,555.9$ | 329.5 | 721.4 |
| Employees | 1,800 | - | - | 2,500 |
| Market Cap (\$ mil.) | 0.0 | $3,065.3$ | 311.1 | 0.0 |

Hoover's. (2007). Universal Power Group's financial statements. Lastest Pricings Retrieved J anuary 18, 2007, from http:/ / www. hoovers.com/ universal-power-group/ -ID 153621,ticker ---/free-co-fin-factsheet.xhtml

Based on the notes your analysis of each chart, what is your recommendation to your boss? Choose the three most important pieces of information that you would use to persuade your boss.

1. Company $A$ hasdecided to go public, hoping to raise $\$ 3$ million in capital. In the initial public offering there will be 250,000 shares offered. If all the shares are sold, at what price per share would the company raise its $\$ 3,000,000$ ? At what price would the company raise $110 \%$ of its goal?
2. Company C needs to generate $\$ 80,000,000$ by going public and having an initial public offering of 1.5 million shares. If all the shares are sold, at what price would the company meet its capital goal?
3. Company $B$ hasdecided that go public because they would like to raise $\$ 158,000,000$ in capital. They think that an initial public offering of stock would be traded at $\$ 45$. At this price, how many shares do they need to offer and sell in order to raise the $\$ 158,000,000$ ?
4. Corporation $X$ hasdecided to go public, hoping that it will raise at least $\$ 1.25$ million dollars. There were 80,000 shares in the initial public offering. Assuming that they were all sold, write an algebraic expression that defines the price per share with which the corporation would be happy.

## What is a Stock?

## Lesson Summary

What is a Stock? discusses the many facets of stock in detail and uses two leading chocolate companies to explain the difference between a public and private company.

## Lesson Objectives

- Define stock, investor, public company, private company, earnings and dividends.
- Make group decisions on the benefits and risks of investing in stocks.
- Calculate gain and loss of sample stock sales.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
1B - Understand meanings of operations and how they relate to one another.
1C - Compute fluently and make reasonable estimates
5C - Develop and evaluate inferences and predictions that are based on data.
6B - Solve problems that arise in mathematics and in other contexts.
6C - Apply and adapt a variety of appropriate strategies to solve problems.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
9A - Recognize and use connections among mathematical ideas.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students calculate the value of stocks and the portfolio <br> as a whole. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students will practice calculating the value of their <br> portfolio, given the changing price of the stock. |  |
|  | Communicating <br> Quantitative <br> Information | Students will practice graphing the value of a portfolio <br> over time. |  |
| Tackling <br> Complex <br> Problems | Students review percentages and fractions. They <br> practice translating what they know about owning stock <br> to realizing how much (or how little!) of a company they <br> own. |  |  |

Calculate the gain orloss for each stock. Remember the percentage change in price can be calculated using the following formula:

$$
\text { percentage change }=\frac{\text { change in price }}{\text { price bought }}
$$

| Price Bought | Price Sold | Change in price | Percentage Change in Price |
| :--- | :--- | :--- | :--- |
| $\$ 36.13$ | $\$ 37.01$ |  |  |
| $\$ 12.42$ | $\$ 12.27$ |  |  |
| $\$ 58.43$ | $\$ 53.48$ |  |  |
| $\$ 5.39$ | $\$ 6.02$ |  |  |
| $\$ 44.95$ | $\$ 45.99$ |  |  |
| $\$ 29.83$ | $\$ 28.75$ |  |  |
| $\$ 9.48$ | $\$ 15.02$ |  |  |
| $\$ 22.58$ | $\$ 22.59$ |  |  |

Calc ulate the commission you will pay for each transaction. The commission is $2 \%$ of each transaction. Round your answer to the nearest cent.

| Number of Shares | Price per share (bought or sold) | Commission |
| :--- | :--- | :--- |
| 500 | $\$ 22.40$ |  |
| 360 | $\$ 12.72$ |  |
| 70 | $\$ 95.48$ |  |
| 740 | $\$ 41.29$ |  |
| 85 | $\$ 30.57$ |  |
| 1050 | $\$ 33.85$ |  |

1. What is the total cost, including commission of buying:

390 sha res at \$45.92 per share?

90 sha res at 12.38 per share?

786 shares at $\$ 36.00$ per share?
2. After commission, how much money does your portfolio get back when you sell:

390 sha res at $\$ 45.92$ per share?

90 shares at 12.38 per share?

786 shares at $\$ 36.00$ per share?

1. If you know the number of sha res you've bought and the price per share, how would you calculate the total value of your investment?
2. If you bought 270 shares of DreamWorks Animation SKG, Inc. (DWA), in March for $\$ 26.45$ a share, how much did you invest initially?
3. This is a table of closing prices from March to September for DWA stock.

| Month | Price |
| :--- | :--- |
| March | $\$ 26.45$ |
| April | $\$ 27.10$ |
| May | $\$ 25.95$ |
| June | $\$ 22.90$ |
| July | $\$ 20.94$ |
| August | $\$ 21.19$ |
| September | $\$ 24.91$ |

Make a table that shows how much your investment is worth during each of the months listed in the table.

| Month | Price | Investment Value |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

Below is a table of a group'sSMG portfolio value overthe course of 10 days. Use the graph below to chart the value of the portfolio over time.

## Group A

| Date | Value |
| :--- | :--- |
| $4 / 3 / 2007$ | $\$ 100,000$ |
| $4 / 4 / 2007$ | $\$ 102,430$ |
| $4 / 5 / 2007$ | $\$ 101,021$ |
| $4 / 6 / 2007$ | $\$ 99,321$ |
| $4 / 9 / 2007$ | $\$ 97,230$ |
| $4 / 10 / 2007$ | $\$ 98,933$ |
| $4 / 11 / 2007$ | $\$ 99,982$ |
| $4 / 12 / 2007$ | $\$ 101,222$ |
| $4 / 13 / 2007$ | $\$ 102,000$ |

Group A's Portfolio


Foreach scenario, you are presented with two options. Your job is to tell when you own a greater share of the company. Show mathematically in which company you are the greater share holder by calc ulating the percentage of the company's share you own.

NOTE: In this a ctivity, numbers are presented in different formats for the pupose of exposing you to multiple representations.

You own 10,000 shares of a company that has 100,000 shares outstanding.

You own 50 shares of a company that has 200 shares outsta nding.

In which company are you the greater shareholder?

You own 260,000 shares of Toyota Motor Comoration ${ }^{\mathrm{mm}}$, which has 1,600,000,000 sha res outstanding.

You own 92,000 shares of Largo Vista Group Ltd, which has $288,830,000$ shares outsta nding.

In which company are you the greater sha reholder?

You own 0.01025\% of EMAK Worldwide, Inc. (EMAK).

You own 785 shares of Google Inc. (G OOG), which has 306 million sha res outstanding.

In which company are you the greater shareholder?

## TACKLING COMPLEX PROBLEMS

Let's use your knowledge of percentagesto invest your money. For these examples, you can ignore the commission. The stock pricescited below are not current.

1. If you can only invest a third of your SMG portfolio $(\$ 100,000)$ in General Electric Company (GE), which is selling sharesfor $\$ 36.95$. How many sharescan you buy?
2. Your team has decided that it wants to invest its money $(\$ 100,000)$ evenly between 5 industries initially. Within each industry, it will choose four companies. One of those companies is Intemational Business Machines Comoration (IBM), whose current share price is $\$ 96.17$. How many shares can you buy for this price?
3. Your team wants $40 \%$ of its initial portfolio $(\$ 100,000)$ dedic a ted to companies that develop renewable energy sources and wants to split that 40\%equally between five companies. One member wants to buy SunPower Corporation (SPWR), which is selling sharesfor $\$ 42.48$. How many shares can your team afford to purchase?
4. You buy 175 shares of Hexcel Coporation (HXL) for $\$ 16.91$ per share. If you have $\$ 97,245$ worth of other stocks in your portfolio, what percentage of your portfolio do you have invested in Hexcel? (Assume the entire SMG portfolio is invested in stocks.)

## Identifying Ticker Symbols and Interpreting Stock Quotes

## Lesson Summary

Identifying Ticker Symbols and Interpreting Stock Quotes helps students to understand and locate ticker symbols in order to trade stock.

## Lesson Objectives

- Determine how to look up a ticker symbol
- Analyze a stock table to understand important elements such as dividends and P/E ratios
- Gather data from both print and internet sources
- Enter a trade in The Stock Market Game portfolio
- Demonstrate the ability to use each of the following terms: share or stock, dividend, P/E ratio, volume or sales, net change


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
6A - Build new mathematical knowledge through problem solving.
6C - Apply and adapt a variety of appropriate strategies to solve problems.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
9C - Recognize and apply mathematics in contexts outside of mathematics.
10A - Create and use representations to organize, record, and communicate mathematical ideas.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students sharpen their estimation skills by estimating <br> the product of large numbers and then checking their <br> answers. Students also round to the nearest cent. |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students interpret graphs and make decisions based on <br> the information presented. |
| Communicating <br> Quantitative <br> Information | Students graph, choose scales, and make informed <br> decisions based on trends and their knowledge of the <br> market. |  |
| Tackling <br> Complex <br> Problems | Students calculate the value of an sample SMG portfolio, <br> commissions, and track the portfolio values. |  |

You need to be good at estimating when you are working with stocks because you are working with so many decimals. Let's practice estimating with the buy orders in the tables below.

First write your estimated price per share and then your estimated number of shares. Then write down your best estimate for the total cost. At the end, go back and figure out how close your estimate is to the actual value! (An example is done for you.)

| Price per share |  | \# of shares <br> Estimate <br> Total |  | Actual Total | What's the <br> difference? |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 48.75$ | $\$ 50$ | 195 | 200 | $\$ 10,000$ | $\$ 9506.25$ | $\$ 493.75$ |
| $\$ 21.32$ |  | 594 |  |  |  |  |
| $\$ 9.76$ |  | 10,041 |  |  |  |  |
| $\$ 14.68$ |  | 98 |  |  |  |  |
| $\$ 33.02$ |  | 4,051 |  |  |  |  |
| $\$ 103.78$ |  | 1,978 |  |  |  |  |
| $\$ 88.97$ |  | 71 |  |  |  |  |
| $\$ 48.69$ |  | 52 |  |  |  |  |
| $\$ 22.08$ |  | 395 |  |  |  |  |
| $\$ 39.42$ |  | 810 |  |  |  |  |
| $\$ 28.73$ |  | 152 |  |  |  |  |
| $\$ 59.46$ |  | 214 |  |  |  |  |

# THINKING ALGEBRAICALLY 

## Often closing prices of stocks are reported with four decimal places.

 Though a tenth or a hundredth of cent might not seem like much, if you own millions of stocks, those fractions of a penny really matter! Here is some practice to help you round decimals to the nearest hundredths place.$\$ 32.5219 \approx$
$\$ 0.24381 \approx$
$\$ 36.5332 \approx$
$\$ 14.1222$ ~
$\$ 295.6349$ ~
$\$ 43.4521 \approx$
$\$ 27.1658 \approx$
$\$ 21.0015 \approx$
$\$ 46.0096 \approx$
$\$ 32.5672 \approx$
$\$ 87.5292$ ~
$\$ 35.9961 \approx$

$$
\$ 78.6669 \approx
$$

$$
\$ 48.3452 \approx
$$

$$
\$ 65.8486 \approx
$$

$$
\$ 863.7987 \approx
$$

$$
\$ 338.8948 \approx
$$

$$
\$ 99.9949 \approx
$$

$\$ 56.86089$ ~
$\$ 68.0063 \approx$

This is a six-month graph of closing prices of Texas Instruments Corporation stock.

Texas Instruments, Inc. (TXN)


1. If an investor bought the stock in the beginning of August, about how much did they pay?
2. If they sold the stock in the beginning of September, about much did they sell it for?
3. How much profit/loss was incurred between August and September?
4. If they had held onto the stock until the beginning of October, how much would they have sold the stock for?
5. How much profit/loss was incurred between August and October?

## COMMUNICATING QUANTITATIVE INFORMATION

This is a list of closing prices for Motorola Inc (MOT) from December 13, 2006 to January 13, 2006.

| Date | Closing Price |
| :---: | :---: |
| 12-J an-07 | $\$ 18.01$ |
| 11-J an-07 | $\$ 18.20$ |
| 10-J an-07 | $\$ 18.16$ |
| 9-J an-07 | $\$ 18.26$ |
| 8-J an-07 | $\$ 18.60$ |
| 5-J an-07 | $\$ 18.94$ |
| 4-J an-07 | $\$ 20.55$ |
| 3-J an-07 | $\$ 20.57$ |
| 29-Dec-06 | $\$ 20.56$ |
| 28-Dec-06 | $\$ 20.55$ |
| 27-Dec-06 | $\$ 20.55$ |
| 26-Dec-06 | $\$ 20.48$ |
| 22-Dec-06 | $\$ 20.26$ |
| 21-Dec-06 | $\$ 20.32$ |
| 20-Dec-06 | $\$ 20.41$ |
| 19-Dec-06 | $\$ 20.49$ |
| 18-Dec-06 | $\$ 20.76$ |
| 15-Dec-06 | $\$ 20.71$ |
| 14-Dec-06 | $\$ 20.69$ |
| 13-Dec-06 | $\$ 20.65$ |

1. Create a graph that displays the one-month trend of the stock's closing price.
2. Write a short description of the trend in closing prices.
3. What is the lowest price shown in the graph? Circle and label this point.
4. What is the highest price shown in the graph? Circle and label this point.
5. Over which two days did the price of the stock grow the most?

Calculate the value of the following portfolios:
Team A

| Stocks | Quantity | Price per share | Value |
| :--- | :--- | :--- | :--- |
| The Coca-Cola Company (KO) | 200 | $\$ 48.26$ |  |
| Google (GOOG) | 52 | $\$ 489.75$ |  |
| 3M Company (MMM) | 100 | $\$ 79.25$ |  |
| Ocean Bio-Chem Inc. (OBCI) | 6000 | $\$ 4.40$ |  |
| InSite Vision Incorporated (ISV) | 7000 | $\$ 1.50$ |  |
|  | Total value of <br> stocks purchased |  |  |
|  |  |  |  |
|  |  |  |  |
|  | Current Value of <br> Portfolio |  |  |

Team B

| Stocks | Quantity | Price per share | Value |
| :--- | :--- | :--- | :--- |
| Exxon Mobile Corporation (XOM) | 400 | $\$ 73.53$ |  |
| Apple Incorporated (AAPL) | 650 | $\$ 88.50$ |  |
| Biogen Idec Incorporated (BIIB) | 200 | $\$ 51.84$ |  |
| American Express Company (AXP) | 115 | $\$ 58.09$ |  |
| Tiffany \& Co. (TIF) | 320 | $\$ 40.04$ |  |
|  |  | Total value of <br> stocks purchased |  |
|  |  |  |  |
| Cash on hand  <br>  Current Value of <br> Portfolio |  |  |  |

## What is Risk?

## Lesson Summary

What is Risk? provides students with an understanding that there is some level of risk in all investments.

## Lesson Objectives

- Define and illustrate the three major kinds of risk.
- Examine companies and determine the risk involved in investing in these companies.
- Research two stock companies and decide the level of risk their Stock Market Game team would take if they invest in these companies.
- Write a persuasive letter motivating or discouraging an investor from purchasing stocks in a company they researched.
- Solve decimal multiplication problems.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
1C - Compute fluently and make reasonable estimates
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
9C - Recognize and apply mathematics in contexts outside of mathematics.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students use differences in the percentage change of <br> the market and the percentage change of a stock to <br> explore what Beta numbers mean |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students calculate Beta numbers, and then match those <br> stocks to the profiles of different investors. |
|  | Communicating <br> Quantitative <br> Information | Students investigate the connection between volatility <br> (as represented on a graph) and beta numbers. |
| Tackling <br> Complex <br> Problems | NA |  |

A stock's beta number is one of many measures of how volatile its price is compared to the market. Market a nalysts use sophisticated statistical tools to calculate the beta numbers for each stock, but you can get an idea of what Beta measures by comparing the change in the market to the change in price of a stock.

To better understand beta numbers, calculate the monthly percentage change in each stock and in the S\&P 500 in each table, using the following formula:

Percentage change from month

$$
=\frac{(\text { price_in_month_b })-(\text { price_in_month_a })_{-}}{\text {price } e_{-} n_{-} \text {month_a }} \cdot 100 \%
$$

$\mathbf{a}$ to month $\mathbf{b}$

Example:
$\begin{aligned} & \text { Expedia Percentage } \\ & \text { change from } \\ & \text { Novemberto December }\end{aligned}=\frac{20.98-18.16}{18.16} \cdot 100 \%=15.53 \%$

|  | Expedia, Inc. (EXPE) |  | S \& P 500 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | price | \% change | Value | \% change |
| November 2006 | \$18.16 | 15.53\% | \$1,400.63 |  |
| December 2006 | \$20.98 |  | \$1,418.30 |  |
| February 2007 | \$21.26 |  | \$1,406.82 |  |
| March 2007 | \$23.18 |  | \$1,420.86 |  |


|  | Edison International (EIX) | S \& P 500 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | price | \% change | Value | \% change |
| November 2006 | $\$ 45.98$ |  | $\$ 1,400.63$ |  |
| December 2006 | $\$ 45.48$ | $\$ 1,418.30$ |  |  |
| J anuary 2007 | $\$ 44.98$ |  | $\$ 1,438.24$ |  |
|  | $\$ 47.00$ |  | $\$ 1,406.82$ |  |


|  | Eastman Kodak Company (EK) | S \& P 500 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | price | \% change | Value | \% change |
| December 2006 | $\$ 25.80$ |  | $\$ 1,418.30$ |  |
| J anuary 2007 | $\$ 25.86$ | $\$ 1,438.24$ |  |  |
| February 2007 | $\$ 23.87$ |  | $\$ 1,406.82$ |  |
|  | March 2007 | $\$ 22.56$ |  | $\$ 1,420.86$ |
|  |  |  |  |  |

Which of the stocks above had percentage changesthat were very different from the market? What do you think this mea ns a bout its Beta number?

## INTERPRETING STATISTICS

If you are a fina ncial advisor, you need to understa nd your clients' tolerance for risk and then use your knowledge of beta numbers to help inform your clients a bout how risky investments are.

In a meeting, your client who has low risk tolerance says he does not want to invest in a stock because overa 52-week period, the stock's price changed between a high of $\$ 120.47$ and a low of $\$ 75.42$. The client desc ribes this change as "wild," and says that he doesn't want to invest in such a risky stock, but you know that this stock has a beta number of 1.01.

1. What is the overall change from the stock's high and low prices?

Assume the chart below is graph of the Dow J ones Industrial Average over the same period.

2. How does the chart help explain why the dramatic change occurred, but the stock has a Beta of 1.01?
3. Use your knowledge of Beta to expla in to your client what may have been going on in the stock market during this same time, a nd why this fluctuation may not be that "wild" after all.

The following graphs illustrate how the relative performance of stocks with different Beta numbers would perform against the market as a whole.

Company A has a Beta of 1.02 .
Changes in DJI vs. Company A


Company B has a Beta of 2.3

Changes in DJI vs. Company B


Tim
e
Company C has a Beta of 5.8

Changes in DJI vs. Company C


1. Which of the graphs showsa stock whose performance most closely resembles the trend of the Dow J ones Industrial Average?
2. Which of the graphs showsa stock whose performance showed more dramatic changes than the Dow J ones Industrial Average?
3. What is different about the graph of a stock's relative performance when it has a Beta close to 1 compared when a stock hasa Beta close to 5 ?

## How Does Money Grow Over Time?

## Lesson Summary

How Does Money Grow Over Time? explores the effect of compound interest on investing. Students will learn how investments grow in relationship to interest and time (compound interest).

## Lesson Objectives

- Define compound interest and explain the effects
- Investigate various investment and saving opportunities.
- Define and demonstrate comprehension of the following terms: saving, investing, rule of 72 , compound interest, and diversification.
- Compute compound interest


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
1B - Understand meanings of operations and how they relate to one another.
1C - Compute fluently and make reasonable estimates
2A - Understand patterns, relations and functions.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
6A - Build new mathematical knowledge through problem solving.
6B - Solve problems that arise in mathematics and in other contexts.
6 D - Monitor and reflect on the process of mathematical problem solving.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
9C - Recognize and apply mathematics in contexts outside of mathematics.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students practice using the rule of 72 and calculate the <br> value of an investment by determining interest and <br> adding it to principal. Students also use distributive <br> property in a quick algebra proof. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students calculate the percentage returns from <br> investment in the stock market and then compare those <br> rates of the return to the interest rates money could <br> have been earning in banks. |  |
|  | Communicating <br> Quantitative <br> Information | Students calculate compounded interest and graph the <br> results. Students also pretend to be a financial analyst <br> preparing for a meeting with clients who will be <br> investing money that will compound annually. |  |
|  | Tackling <br> Complex <br> Problems | Students are introduced to the concept of exponential <br> growth by calculating compound interest over time. <br> Students also match different investment accounts to <br> potential investors based on their profiles. |  |

Because of the properties of compounding rate of retum, financial professionals use the rule of 72 to determine quickly about how many years it will ta ke for an investment to double.

To use the rule of seventy-two, take the rate of retum and divide it into 72. The a nswer will tell you in how many years your investment will be worth about twice your initial investment.
Years to double investment $=\frac{72}{\text { Rate_of _return }}$
Using the rule of 72 , estimate the a mount of time it will take an investment to double in invested at the specified rate of retum.

| Rate of Return | Amount of Time | Rate of Return | Amount of Time |
| :---: | :---: | :---: | :---: |
| $3 \%$ |  | $9 \%$ |  |
| $12 \%$ |  | $24 \%$ |  |
| $6 \%$ |  | $8 \%$ |  |
| $2 \%$ |  | $7 \%$ |  |
| $4 \%$ |  | $5 \%$ |  |
| $18 \%$ |  |  |  |

Extension: How could you tell how many years it would take for an investment to quadruple?

In this activity you will leam a quick way to calculate the value of an investment.

1. Complete the following table:

| Investor | Principal | Annual rate of <br> Return | Money Earned <br> After One Year | Total Equity |
| :--- | :--- | :--- | :--- | :--- |
| Tom | $\$ 300$ | $6 \%$ |  |  |
| Sean | $\$ 200$ | $3 \%$ |  |  |
| Darryl | $\$ 1,300$ | $2 \%$ |  |  |
| Anne | $\$ 180$ | $9 \%$ |  |  |
| Suki | $\$ 70$ | $7 \%$ |  |  |
| Elena | $\$ 1,000$ | $5 \%$ |  |  |
| Nico | $\$ 382$ | $4 \%$ |  |  |
| Jennifer | $\$ 4,000$ | $8 \%$ |  |  |
| Raul | $\$ X$ | $4 \%$ |  |  |
| Jason | $\$ X$ | $7 \%$ |  |  |

2. Write a description of the calculation you do each time you want to calculate the total investment.
3. Write a formula to express that calculation you just described.
4. Show that $X+r X=X(1+r)$
5. How is this related to calculating the value of an investment?

## INTERPRETING STATISTICS

Below is a table of the Dow J ones Industrial Average Yearly closing prices from 1997 to 2006. (source: www.d jindexes.com)
Calculate the rate of retum for each one-yearperiod. Use the following formula:
Rate of retum $=\frac{(\text { price })-(\text { price_year_before })}{\text { price_year_before }}$

| Trade | Price | Rate of <br> Return |
| :--- | :--- | :--- |
| December 1997 | $\$ 7,908.25$ | $\%$ |
| December 1998 | $\$ 9,181.43$ | $\%$ |
| December 1999 | $\$ 11,497.12$ | $\%$ |
| December 2000 | $\$ 10,787.99$ | $\%$ |
| December 2001 | $\$ 10,021.57$ | $\%$ |
| December 2002 | $\$ 8,341.63$ | $\%$ |
| December 2003 | $\$ 10,453.92$ | $\%$ |
| December 2004 | $\$ 10,783.01$ | $\%$ |
| December 2005 | $\$ 10,717.50$ | $\%$ |
| December 2006 | $\$ 12,463.15$ | $\%$ |

## INTERPRETING STATISTICS

This is a table of the federal interest rate for the same years. (Source: www.federalreserve.gov)

| Year | Interest Rate |
| :---: | :---: |
| 1997 | $8.44 \%$ |
| 1998 | $8.35 \%$ |
| 1999 | $8.00 \%$ |
| 2000 | $9.23 \%$ |
| 2001 | $6.91 \%$ |
| 2002 | $4.67 \%$ |
| 2003 | $4.12 \%$ |
| 2004 | $4.34 \%$ |
| 2005 | $6.19 \%$ |
| 2006 | $7.96 \%$ |

1. Use the table above calculate the rate of retum of the Dow J ones Industrial Average for each one year period.
2. For which year was the rate of retum from the Dow J ones the greatest?
3. For which year was the rate of retum from Dow J ones the smallest?
4. For which years would it have been better to invest some money in the stock market rather than all the money in the bank? Why?

When an account says that the interest is compounded, it means that the interest ea med will be added to the a mount of money you started with, and you will eam interest on the interest.

For example, if you invested $\$ 100$ in a savings account that had a $5 \%$ interest rate that wascompounded at the end of each year (compounded annually), you could calculate how much money there would be at the end of each year.

In the first year you will eam $\$ 100 \cdot 0.05=\$ 5$ in interest. That mea ns at the beginning of the second year, your account will have $\$ 100+\$ 5=\$ 105$ in it. In the second year, you will eam $\$ 105 \cdot 0.05=\$ 5.25$ in interest, and at the beginning of the third year, your account will have $\$ 105+\$ 5.25=\$ 110.25$ in it.

1. Complete the following table that will show how much you will eam in an account that has a 5\% interest rate compounded a nnually.

| Year | Principal | Interest earned | Money in account |
| :---: | :---: | :---: | :---: |
| 1 | $\$ 100$ | $\$ 5$ | $\$ 105$ |
| 2 | $\$ 105$ | $\$ 5.25$ | $\$ 110.25$ |
| 3 | $\$ 110.25$ |  |  |
| 4 |  |  |  |
| 5 |  |  |  |
| 6 |  |  |  |
| 7 |  |  |  |
| 8 |  |  |  |
| 9 |  |  |  |
| 4 |  |  |  |

2. Complete the table below that will show how much is ea med in an account that starts with $\$ 300$ and has a $7 \%$ a nnually compounded interest rate over 5 years.

| Year | Principal | Interest earned | Money in account |
| :---: | :---: | :---: | :---: |
| 1 | $\$ 300.00$ | $\$ 21.00$ | $\$ 321.00$ |
| 2 |  |  |  |
| 3 |  |  |  |
| 4 |  |  |  |
| 5 |  |  |  |

Liz and Dave recently got mamied. They want to have a baby and have decided they want to set aside money to pay for the baby's schooling. They would like to have a child in two years, and imagine that their child will enroll in college at age 18. They're deciding whether to invest their $\$ 15,000$ in a 20 -yearCD with a fixed annual interest rate of $9 \%$ or in a savings account with a fixed annual interest rate of $4 \%$.

1. How much money would they have in the CD account after 1 year?
2. How much money would they have in the savings account after 1 year?
3. How much money would they have in the CD after 2 years?
4. How much money would they have in the savings account after 2 years?

Use the following formula to complete the table showing how much money is in each account after each year.
$I=P(1+r)^{t}$, where $I$ is the value of the initial investment, $P$, invested overt years with a rate of retum of r .

| Year | Money in CD <br> $\mathbf{( 9 \% )}$ | Money in Savings <br> Account (4\%) |
| :---: | :---: | :---: |
| 0 | $\$ 15,000.00$ | $\$ 15,000.00$ |
| 1 | $\$ 16,350.00$ | $\$ 15,600.00$ |
| 2 | $\$ 17,821.50$ | $\$ 16,224.00$ |
| 3 |  | $\$ 16,872.96$ |
| 4 | $\$ 21,173.72$ | $\$ 17,547.88$ |
| 5 | $\$ 23,079.36$ |  |
| 6 | $\$ 25,156.50$ | $\$ 18,979.79$ |
| 7 | $\$ 27,420.59$ | $\$ 19,738.98$ |
| 8 |  | $\$ 20,528.54$ |
| 9 |  | $\$ 21,349.68$ |
| 10 |  | $\$ 22,203.66$ |
| 11 | $\$ 38,706.40$ | $\$ 23,091.81$ |
| 12 | $\$ 42,189.97$ | $\$ 24,015.48$ |
| 13 | $\$ 45,987.07$ |  |
| 14 | $\$ 50,125.91$ | $\$ 25,975.15$ |
| 15 | $\$ 54,637.24$ | $\$ 27,014.15$ |
| 16 |  |  |
| 17 | $\$ 17,821.50$ |  |
| 18 | $\$ 70,756.81$ | $\$ 30,387.25$ |
| 19 | $\$ 77,124.92$ | $\$ 31,602.74$ |
| 20 |  |  |

1. In which account, does the investment grow at a faster rate?
2. Between what two years does the CD account reach a value of \$30,000?
3. Between what two years does the savings account reach the same value?

Pretend you were Lizand Dave's financial advisor. Prepare a brief talk (24 minutes) a bout how their investment would grow in each account. (You may choose to include figures from the table or graph the growth of the initial investment over time.)

Investing early is a simportant figuring out how much to invest. Because of compound interest, investing early will often make as much money as investing a lot of money in a short period of time.

Consider Rob, a freshman in high school, who sets aside $\$ 5$ a week to put aside in a savings account at the end of the year. How much money does Rob invest at the end of each year?

Rob's sa vings a c count eams 4\% interest. The table below shows the value of Rob's investment and it hasbeen started for you.

| Year | New value of <br> Investment | Value of investment after <br> deposit | Interest earned |
| :--- | :--- | :--- | :--- |
| 1 | $\$ 0.00$ | $\$ 260.00$ | $\$ 10.40$ |
| 2 | $\$ 270.40$ | $\$ 530.40$ | $\$ 21.22$ |
| 3 | $\$ 551.62$ | $\$ 811.62$ | $\$ 32.46$ |
| 4 | $\$ 844.08$ | $\$ 1,104.08$ | $\$ 44.16$ |
| 5 | $\$ 1,148.24$ | $\$ 1,408.24$ | $\$ 56.33$ |
| 6 | $\$ 1,464.57$ | $\$ 1,724.57$ | $\$ 68.98$ |
| 7 | $\$ 1,793.56$ | $\$ 2,053.56$ | $\$ 82.14$ |
| 8 | $\$ 2,135.70$ | $\$ 2,395.70$ | $\$ 95.83$ |
| 9 | $\$ 2,491.53$ | $\$ 2,751.53$ | $\$ 110.06$ |
| 10 | $\$ 2,861.59$ | $\$ 3,121.59$ | $\$ 124.86$ |
| .. |  |  |  |
| 33 | $\$ 16,954.48$ | $\$ 17,214.48$ | $\$ 688.58$ |
| 34 | $\$ 17,903.06$ | $\$ 18,163.06$ | $\$ 726.52$ |
| 35 | $\$ 18,889.58$ | $\$ 19,149.58$ | $\$ 765.98$ |
| 36 |  |  |  |
| 37 |  |  |  |
| 38 |  |  |  |
| 39 |  |  |  |
| 40 |  |  |  |

1. Expla in how the Value of the Investment After Deposit was calculated in year 2.
2. Expla in how the Interest Eamed was calculated in year 2.
3. Expla in how the New Value of the Investment wascalculated in year 3.
4. Using your knowledge of the table, complete the last five rows.
5. How much money will Rob have after 40 years in this account, even if he invests nothing else in the account?

A bank is offering three different types of accounts that clients can invest their money in:

1. A simple savings a c count eams $4 \%$ interest annua lly a nd the money can be withdrawn at any point without a penalty.
2. A CD (certific ate of deposit) eams $9 \%$ interest a nnually, but which you must keep your money in for ten years.
3. A mutual fund that has not guaranteed rate of retum, but has had a $11 \%$ retum for the past four years. You can sell your shares at any point in time.

Lindsay is a 67-year old retiree, who islooking forsomeplace to keep her retirement savings.

Carlosisa 24-yearold young college-graduate, who wants to start saving fora house.

Melissa is a 30-year old mother, who wants to start a college-find for her new baby.

Which account do you think would appeal most to each of these investors? Why?

## Dividends and Earnings

## Lesson Summary

Dividends and Earnings examines the ways investors may receive earnings on their investments through dividends and by selling stocks for a profit.

## Lesson Objectives

- Draw conclusions as to how to examine a company before making investments.
- Describe the factors that influence investment decisions.
- Calculate dividends paid out to stockholders.
- Calculate net gain/ loss for an investor.
- Explain the difference between earnings and dividends.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
1B - Understand meanings of operations and how they relate to one another.
1C - Compute fluently and make reasonable estimates
2A - Understand patterns, relations and functions.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
6B - Solve problems that arise in mathematics and in other contexts.
6D - Monitor and reflect on the process of mathematical problem solving.
7C - Develop and evaluate mathematical arguments and proofs.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
9B - Understand how mathematical ideas interconnect and build on one another to produce a coherent whole.
9C - Recognize and apply mathematics in contexts outside of mathematics.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students use a simple formula for calculating dividend <br> payments to investors. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students use information presented in a chart to answer <br> questions. |  |
|  | Communicating <br> Quantitative <br> Information | Students explain dividends and possible gains from <br> investing in stocks paying out dividends. |  |
|  | Tackling <br> Complex <br> Problems | students apply their knowledge of dividends and <br> broker's fees to accurately compute the value of <br> investments over time. |  |

Use the formula below to determine the answer to each question. (Assume annual dividends, unless stated otherwise.)

Dividend Payment $=($ Dividend pershare $) \cdot($ Number of shares $)$

1. Fred has 500 shares of a stock that is paying $\$ 0.12$ in dividends per share annually. What will his total dividend payment be?
2. Eliza beth owns 850 sha res of a stock that is paying a $\$ 0.30$ dividend annually. What will her total dividend payment be?
3. Tariq has leamed that his 1,200 shares of stock will be paying a $\$ 0.27$ dividend at the end of the month. How much money should Tariq expect to receive in a dividend payment?
4. LeVan owns shares of a company that will pay $\$ 0.334$ dividends per share. If LeVan owns 350 shares, how much will her dividend payment be?
5. J a son owns 430 shares of a stock that will pay $\$ 0.22$ dividends at the end of the month. His brother, David, owns 510 shares. How much more money in dividend payments will David receive than J ason?
6. Suky bought 3,400 shares of a stock that will pay $\$ 0.189$ per share in dividends. She wants to use her money to purchase a new computerfor $\$ 620$. Will she have enough money? (You can ignore any commissions.)
7. Eda wants to buy 20 more shares of a stock that are curently valued at $\$ 52.13$ per share. She hopes to use her upcoming dividend payment for this purc hase. If her 1,750 shares of stock will pay a dividend of $\$ 0.596$ per share, will she have enough money? (You can ignore commission.)
8. Ben received a total dividend payment of $\$ 196.08$ for the 860 shares of stock he owned. How much was the dividend pershare?

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Below is a chart that shows the eamings pershare forthree different companies. Use the information provided in the chart to answer the questions below.

Earnings per Share


1. Which company shows the greatest ea mings per share?
2. Whic h company shows the least ea mings per sha re?
3. Based on the information above, what stock would you prefer to buy? Why?

You are a financial advisor and yourclient hascome to you confused about which of two stocks to buy with $\$ 900$.

| Stock A | Stock B |
| :---: | :---: |
| is a large-cap stock in the consumer goods |  |
| industry. It costs $\$ 45$ per share and has a beta |  |
| of 1.02. | is a large-cap stock in the consumer goods |
| industry. It costs $\$ 45$ per share and has a beta |  |
| of 1.02 . Stock B also awards quarterly |  |
| dividends of $\$ 1.25$. |  |

Yourclient is confused because he has neverheard of a dividend.
1.In what ways are the stocks similar?
2. In what way do the two stocks differ?
3. Write him a short letter expla ining how dividends work, and what it would mean if he invested all his money in either stock $A$ orstock $B$.
4. Do you know for sure which stock is a better investment? Why or why not?

1. On November 30, Susan bought 300 shares of Walt Disney Company (DIS) for $\$ 31.89$ a share. On December 13, 2006, Disney paid $\$ 0.31$ dividends per share, and on February 12, 2007 she sold the stock for $\$ 33.89$ a share.

Ignoring a ny broker'sfees, how much money did she gain or lose on this investment?
2. On J anuary 23, 2007, Daniel bought 4000 sha res of Intel Coporation (INTC) at $\$ 20.55$ a share. He sold half his shares on February 6 , for $\$ 21.03$, one day after Intel Conp. paid a $\$ 0.113$ dividend. He sold the remaining shares on February 12, 2007 for $\$ 20.79$.
lgnoring any broker'sfees, how much money did he gain or lose on this investment?
3. Tom bought 11,600 sha res of United Technologies Comoration (UTX) for $\$ 62.87$ per share on J uly 10,2006 . It paid a dividend of $\$ 0.265$ on August 16 , and on August 17, 2006, he sold 2,500 shares for $\$ 61.85$ each. On November 15, 2006, it paid a dividend aga in, a nd Tom sold 5,000 of his shares the next day for $\$ 66.76$. He sold the remainder of his UTX stock for \$68.58 on February 1, 2007.

Ignoring any broker's fee, how much money did he gain or lose on this investment?
4. On May 30,2006 , Camille bought 25,800 sha res of Catepillar Incorporated (CAT) stock for $\$ 72.16$. It paid three dividends each worth $\$ 0.30$ over the time she held all the stock. She sold the stock on J a nuary 30,2007 for $\$ 62.88$.

If Camille paysa $2 \%$ broker's fee on every transaction (except collecting dividends), how much money did she gain or lose on this investment?

# What is an Exchange/Market? 

## Lesson Summary

What Is an Exchange/ Market? focuses on the functions of the various stock exchanges.

## Lesson Objectives

- Explain the role of exchanges in shaping the market place.
- Compare and contrast standard listing requirements for each exchange.
- Understand the advantages and disadvantage of listing with the NYSE, NASDAQ, and AMEX.
- Describe the differences between a dealers market and an auction market.
- Draw conclusions as to whether the exchange on which a stock is listed should impact the choices made by SMG teams.
- Draw conclusions as to the role technology has played in changing the work and impact of the stock market.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
9C - Recognize and apply mathematics in contexts outside of mathematics.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students practice using currency conversion tables to <br> achieve fluency. Students should have had a small <br> review of proportions before they get started. |  |
| :--- | :--- | :--- | :--- |
| Statantar | Interpreting <br> Statistics | Students identify trends in data in a chart of historical <br> exchange rates of the US dollar and the Euro. Students <br> then look at how the price of the buying power of the <br> dollar changed in the European market in 2006. |  |
|  | Communicating <br> Quantitative <br> Information | Students create a brief analysis of where the most <br> economical place to travel would be based on the <br> exchange rate information provided. |  |
| Tackling <br> Complex <br> Problems | Students follow the transactions of a foreign investor <br> and are asked to explain how the fluctuation in <br> exchange rates caused the investor to lose money, <br> despite the stock's price rising over the time. |  |  |

THINKING ALGEBRAICALLY

| Currency | U.S. \$ | $\ddagger$ n | Euro | Can \$ | U.K. $£$ | AU \$ | Swiss Franc |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 U.S. \$ = | 1 | 121.8500 | 0.7688 | 1.1714 | 0.5036 | 1.2877 | 1.2475 |
| $1 ¥$ en = | 0.008207 | 1 | 0.006309 | 0.009613 | 0.004133 | 0.010568 | 0.010238 |
| 1 Euro = | 1.3007 | 158.4962 | 1 | 1.5237 | 0.6551 | 1.6750 | 1.6227 |
| 1 Can \$ = | 0.8537 | 104.0208 | 0.6563 | 1 | 0.4299 | 1.0993 | 1.0650 |
| 1 U.K. $£=$ | 1.9856 | 241.9488 | 1.5265 | 2.3260 | 1 | 2.5570 | 2.4771 |
| 1 AU \$ = | 0.7765 | 94.6226 | 0.5970 | 0.9096 | 0.3911 | 1 | 0.9687 |
| 1 Swiss Franc = | 0.8016 | 97.6754 | 0.6163 | 0.9390 | 0.4037 | 1.0323 | 1 |

Use the table above to covert the currency below into the a ppropriate denomination.

1. 1 US dollars = $\qquad$ Yen
2. 1 euro $=$ $\qquad$ Canadian \$
3. $1 £=$ $\qquad$ US \$
4. $50 ¥=$ $\qquad$ Swiss Francs
5. 9,005 Australian dollars = $\qquad$ \$ (US)
6. $\$ 100,000($ Australian $)=$ $\qquad$ euro
7. $6,000 £=$ $\qquad$ Yen
8. 450,000 Canadian Dollars $=$ $\qquad$ \$ (Australian)
9. $74,969.60$ Canadian Dollars $=$ $\qquad$ \$ (US)
10. $13,738,500 £=$ $\qquad$ euro

## INTERPRETING STATISTICS

Below is a table of monthly averages of the value of the Euro ( $€$, the currency used in European Union nations) against the US dollar (USD).

| Month | USD per 1 Euro |
| :--- | :--- |
| J anuary | 1.21032 USD |
| February | 1.19393 USD |
| March | 1.20284 USD |
| April | 1.22733 USD |
| May | 1.27662 USD |
| J une | 1.26606 USD |
| J uly | 1.26806 USD |
| August | 1.28105 USD |
| September | 1.27274 USD |
| October | 1.26164 USD |
| November | 1.28895 USD |
| December | 1.32013 USD |

1. Describe the trend you see in the data above? Did the dollarget weaker aga inst the Euro over one yearor stronger? How can you tell?
2. How much wasa $\$ 100,000$ worth in euros in October?
3. How much was $\$ 100,000$ worth in euros in November?
4. How much was $\$ 100,000$ worth in euros in December?
5. If you had stock worth $68,430 €$ in February, how much is that worth in US dollars?
6. If you had an investment valued at $12,045 €$ in March, how much was that worth in USD?
7. If you had $100,000 €$ in April, how much US currency could you buy?

## COMMUNICATING QUANTITATIVE INFORMATION

Below is a table displaying the exchange rates for US dollars on February 19, 2007. Use this information to answer the questions below.

| US Dollar Exchange Rates |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Currency <br> Last Trade | U.S. \$ | ¥en | Euro | Can \$ | U.K. $£$ | AU \$ | Swiss Franc |
| 1 U.S. \$ $=$ | 1 | 121.8500 | 0.7688 | 1.1714 | 0.5036 | 1.2877 | 1.2475 |

1. How many Euros ( $($ ) could you buy with 1 US dollar?
2. How many Canadian dollars could you buy with 1 US dollar?
3. How many Australian dollars could you buy with 20 US dollars?
4. How many Japanese Yen ( $¥$ ) could you buy with $\$ 100$ US dollars?
5. How many Swiss Francs could you buy with 0.80 US dollars?

Below is a table that shows the currency conversions between major world currencies.

| Major Currency Cross Rates |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Currency <br> Last Trade | U.S. \$ | ¥en | Euro | Can \$ | U.K. $£$ | AU \$ | Swiss Franc |
| 1 U.S. \$ = | 1 | 121.8500 | 0.7688 | 1.1714 | 0.5036 | 1.2877 | 1.2475 |
| $1 ¥$ en = | 0.008207 | 1 | 0.006309 | 0.009613 | 0.004133 | 0.010568 | 0.010238 |
| 1 Euro = | 1.3007 | 158.4962 | 1 | 1.5237 | 0.6551 | 1.6750 | 1.6227 |
| 1 Can \$ = | 0.8537 | 104.0208 | 0.6563 | 1 | 0.4299 | 1.0993 | 1.0650 |
| 1 U.K. $£=$ | 1.9856 | 241.9488 | 1.5265 | 2.3260 | 1 | 2.5570 | 2.4771 |
| 1 AU \$ = | 0.7765 | 94.6226 | 0.5970 | 0.9096 | 0.3911 | 1 | 0.9687 |
| 1 Swiss Franc = | 0.8016 | 97.6754 | 0.6163 | 0.9390 | 0.4037 | 1.0323 | 1 |

(Source: http:// finance.yahoo.com/ currency, February 11, 2007)
6. How many Canadian dollarscan you buy with 1 Euro?
7. How many Australian dollars can you buy with 1 Yen?
8. How many Swiss Francs can you buy with 20 Canadian dollars?
9. How many British Pounds ( $£$ ) can you buy with 4,000 Euros ( $($ )?
10. How many US dollars can you buy with 1 Euro?

A J a pa nese investor bought 10,000 shares of Micron Technology, Inc.
(MU), at $\$ 16.55$ a share.

1. How much did she pay in US dollars?
2. Given the exchange rate below, how much did she pay in J apanese Yen?

| US Dollar (\$) | J apanese Yen (¥) |
| :--- | :--- |
| 1 | 117.15 |

3. About two months later, she decided to sell all her Mic ron Technology stock, when it was valued at $\$ 15.97$ a share. How much washer investment worth in US dollars when she sold it?
4. In Americ an dollars, should the investor have made a profit or taken a loss?
5. Given the exchange shown below forthe date on which she sold her stock, how much is the investor's investment worth in J a panese Yen?

| US Dollar (\$) | J apanese Yen ( $¥$ ) |
| :--- | :--- |
| 1 | 121.59 |

6. Was this a profit or a loss for the investor?
7. Explain what happened.

## What is Diversification?

## Lesson Summary

What Is Diversification? teaches students the importance of diversification and helps them diversify their own SMG portfolios.

## Lesson Objectives

- Create a diversified portfolio selecting stocks.
- Conduct Internet research on different investment options.
- Interpret company and industry charts to determine which investments to make with their SMG teams.
- Define diversification, risk tolerance, industry, index.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
1B - Understand meanings of operations and how they relate to one another.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
6B - Solve problems that arise in mathematics and in other contexts.
6C - Apply and adapt a variety of appropriate strategies to solve problems.
7B - Make and investigate mathematical conjectures.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
8C - Analyze and evaluate the mathematical thinking and strategies of others.
8D - Use the language of mathematics to express mathematical ideas precisely.
9 C - Recognize and apply mathematics in contexts outside of mathematics.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students calculate percentages to determine sectors <br> in a diverse portfolio. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students determine which sectors an investor is most <br> and least invested in, and to identify which portfolios <br> are diversified based on profiles of investor's <br> portfolios, with investments disaggregated by industry <br> sector. |  |
|  | Communicating <br> Quantitative <br> Information | Students create bar charts, pie charts and other <br> graphical representations of information on <br> diversification. |  |
|  | Tackling <br> Complex <br> Problems | Students are given a sample SMG portfolio of stocks to <br> analyze for diversification in terms of cap size. |  |

To calculate percentages, take amount of money in a category (for exa mple, all the money invested in small-c ap firms), divide it by the total a mount of money in the portfolio, and multiply by $100 \%$.
$\%$ of portfolio invested in a sector $=\frac{\text { money_invested _in_} a_{-} \sec t o r}{\text { total_value_of }{ }_{-} \text {investment }} \cdot 100 \%$

| Company | Size | Sector | Value |
| :--- | :--- | :--- | :--- |
| A | Small | Telecommunications | $\$ 1,500$ |
| B | Large | Industrial goods | $\$ 31,000$ |
| C | Small | Health | $\$ 15,500$ |
| D | Mid | Energy | $\$ 5,000$ |
| E | Large | Energy | $\$ 27,000$ |
| F | mid | Utilities | $\$ 19,000$ |

1. What is the total value of the investment portfolio above?
2. Using the portfolio above calculate the percentage of the investment in each sector.
3. Calculate the percentage of the investment in each size company.

## INTERPRETING STATISTICS

Below is the profile of a portfolio's holdings (displayed within industry sectors).

| Sector | \% holdings |
| :--- | :--- |
| Utilities | 0.00 |
| Business services | 15.64 |
| Financials | 19.74 |
| Telecommunications | 4.71 |
| Media | 0.00 |
| Consumer goods | 8.71 |
| Energy | 2.33 |
| Hardware | 13.04 |
| Health | 5.18 |
| Software | 0.00 |
| Consumer services | 10.16 |
| Industrial materials | 20.48 |

1. What three sectors does the investor have the most money invested in?
2. Of the sectors in which the investor has money invested, what three sectors does the investor have the least money invested in?
3. Would you say that this is a well-diversified portfolio or not well diversified? Why?

Below is the profile of a nother portfolio's holdings (displa yed within industry sectors).

| Sector | \%holdings |
| :--- | :--- |
| Utilities | 0.00 |
| Business services | 0.00 |
| Financials | 95.57 |
| Telecommunications | 0.00 |
| Media | 0.00 |
| Consumer goods | 0.00 |
| Energy | 0.00 |
| Hardware | 0.00 |
| Health | 0.00 |
| Software | 0.00 |
| Consumer services | 0.00 |
| Industrial materials | 4.43 |

1. What sectors does the investor have the most money invested in?
2. Of the sectors in which the investor has money invested, what sectors does the investor have the least money invested in?
3. Would you say that this is a well-diversified portfolio or not well diversified? Why?

## INTERPRETING STATISTICS

Below is the profile of a third portfolio's holdings (displayed within industry sectors).

| Sector | \% holdings |
| :--- | :--- |
| Utilities | 0.00 |
| Business services | 19.75 |
| Financials | 2.13 |
| Telecommunications | 0.00 |
| Media | 4.81 |
| Consumer goods | 7.38 |
| Energy | 0.00 |
| Hardware | 4.98 |
| Health | 0.84 |
| Software | 58.39 |
| Consumer services | 1.72 |
| Industrial materials | 0.00 |

1. What sectors does the investor have the most money invested in?
2. Of the sectors in which the investor has money invested, what sectors does the investor have the least money invested in?
3. Would you say that this is a well-diversified portfolio or not well diversified? Why?
4. For what type of investor would you recommend the first portfolio? What about the second portfolio? What about the third?

There are many ways to represent a diversified portfolio. There are also different ways to determine if an investment portfolio is diversified or not.

| Company | Cap | Sector | Investment Value |
| :--- | :--- | :--- | :--- |
| A | Small | Media | $\$ 6,000$ |
| B | Mid | Software | $\$ 11,000$ |
| C | Mid | Consumer goods | $\$ 10,000$ |
| D | Small | Consumer goods | $\$ 7,500$ |
| E | Large | Utilities | $\$ 36,000$ |
| F | Small | Business services | $\$ 12,000$ |
| G | Large | Utilities | $\$ 10,000$ |
| H | Small | Consumer goods | $\$ 4,500$ |
| I | Mid | Energy | $\$ 25,000$ |
| J | Large | Health | $\$ 27,000$ |
| K | small | media | $\$ 13,000$ |

The following graphspresent the information above in different ways. Next to each graph write a brief description of what information each graph presents.




## Types of Companies



Description


## COMMUNICATING QUANTITATIVE INFORMATION

Below is a practice portfolio. The stockslisted include information on the size of the company, the industry it operates within, a nd the value of the investment.

| Company | Cap size | Sector | Investment Value |
| :--- | :--- | :--- | :--- |
| A | Mid | Consumer services | $\$ 9,500$ |
| B | Mid | Software | $\$ 30,000$ |
| C | Small | Software | $\$ 13,500$ |
| D | Large | Media | $\$ 20,000$ |
| E | Mid | Telecommunications | $\$ 15,000$ |
| F | Large | Software | $\$ 12,000$ |

1. On a separate sheet of paper use the information above to create two graphical representations that show the diversific ation (in tems of both cap size and sector) of the portfolio.
2. On a separate sheet of pa per, represent graphic ally the diversific ation of your own group's portfolio.

## TACKLING COMPLEX PROBLEMS

Below is a list of a team's portfolio. They claim that their portfolio is diversified because they have an equal number of stocks from each company. Do you agree?

| Stock | Price per <br> Share | Number of <br> Shares | Cap Size |
| :--- | :--- | :--- | :--- |
| British Airways PLC (BAB) | $\$ 98.74$ | 150 | Large |
| Eddie Bauer Holdings Inc. (EBHI) | $\$ 11.54$ | 150 | Small |
| Handleman Company (HDL) | $\$ 7.14$ | 150 | Small |
| Krispy Kreme Doughnuts Inc. (KKD) | $\$ 10.36$ | 150 | Small |
| Scholastic Corporation (SCHL) | $\$ 31.16$ | 150 | Mid |
| Sunpower Corporation (SPWR) | $\$ 46.81$ | 150 | Mid |
| Symantec Corporation (SYMC) | $\$ 17.04$ | 150 | Large |
| The Stanley Works (SWK) | $\$ 55.81$ | 150 | Mid |
| United Health Group Inc. (UNH) | $\$ 53.73$ | 150 | Large |

1. What is the total value of their portfolio?
2. How much money is invested in:

- Small cap stocks?
- Mid cap stocks?
- Large cap stocks

3. What percentage of their investment is in

- Smallcap stocks?
- Mid cap stocks?
- Large cap stocks

4. Would you advise them to rediversify? Why or why not?

* Can you make recommendations about what stocks they might buy more of and which they might sell?


## What is a Mutual Fund?

## Lesson Summary

What Is a Mutual Fund? teaches students how to use newspapers and the Internet to find and research various mutual funds.

## Lesson Objectives

- Define and identify the characteristics of a mutual fund
- Use the newspaper and Internet to research mutual funds.
- Use their research on mutual funds to help determine team investments for the Stock Market Game.
- Create and deliver a presentation on mutual funds, their risk and performance


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
1B - Understand meanings of operations and how they relate to one another.
1C - Compute fluently and make reasonable estimates
2A - Understand patterns, relations and functions.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
6B - Solve problems that arise in mathematics and in other contexts.
6 D - Monitor and reflect on the process of mathematical problem solving.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
8C - Analyze and evaluate the mathematical thinking and strategies of others.
9A - Recognize and use connections among mathematical ideas.
9 C - Recognize and apply mathematics in contexts outside of mathematics.
10A - Create and use representations to organize, record, and communicate mathematical ideas.
10C - Use representations to model and interpret physical, social, and mathematical phenomena.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students calculate percentages as a result of analyzing <br> mutual funds. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students interpret information on mutual funds' assets <br> by calculating percentages from pie charts. |  |
|  | Communicating <br> Quantitative <br> Information | Students construct an ownership zone graph using <br> information on different companies. |  |
|  | Tackling <br> Complex <br> Problems | Students hypothesize on the type of mutual fund that <br> would best suit an investor based on information from <br> a profile. Students also sketch a histogram <br> demonstrating the allocation of assets. |  |

Percentages are a very important part of a nalyzing fina ncial information. In this exercise, you will find the percentage of the total mutual fund's worth invested in different stock types.

Remember,

$$
\frac{\text { part_of_investment }}{\text { total_investment }} \cdot 100 \%=\text { percent of mutual fund's worth }
$$

## 1. Mutual Fund $A$

$\$ 50$ million invested in growth stocks $\$ 15$ million invested in value stocks $\$ 35$ million invested in blend stocks

## 2. Mutual Fund B

\$36 million invested in small cap stocks
$\$ 9$ million invested in madcap stocks
$\$ 5$ million invested in large cap stocks

## 3. Mutual Fund $\mathbf{C}$

$\$ 46$ million invested in utilities $\$ 81$ million invested in services $\$ 52$ million invested in consumer goods
\$21 million invested in basic materials

## 4. Mutual Fund D

$\$ 120$ million invested in health care $\$ 57$ million invested in technology $\$ 12$ million invested in financial services
\$38 million invested in consumer goods matis
$\qquad$ \% invested in growth stocks ___ invested in value stocks __ \%invested in blend stocks
$\qquad$ \% invested in small cap
___ \%invested in mid cap
$\ldots$ _ $\%$ invested in large cap
$\qquad$ \% invested in utilities
__ \%invested in services
___ \% invested in consumer goods
___ \% invested in basic materials
$\qquad$ \% invested in health care \%invested in technology \% invested in fina ncial servic es
$\qquad$ \% invested in consumer good
$\qquad$

## INTERPRETING STATISTICS

Investors often tum to graphsfora depiction of the kinds of stocks that comprise a specific mutual fund. The following pie charts represent the assets of different mutual funds. For each mutual fund, calculate what percentage of assets is invested in each category presented in the pie chart.





One way to show how a mutual fund is invested is to use a histogram, as shown below.


To construct a histogram, add one unit to the appropriate column for each company listed. Use the companies' profiles below.

| Company | Growth Rating | Cap | Company | Growth <br> Rating | Cap |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | Value | Small | 11 | Blend | Mid |
| 2 | Blend | Small | 12 | Blend | Large |
| 3 | Growth | Mid | 13 | Growth | Small |
| 4 | Value | Small | 14 | Growth | Large |
| 5 | Blend | Large | 15 | Blend | Large |
| 6 | Growth | Mid | 16 | Growth | Large |
| 7 | Value | Large | 17 | Blend | Mid |
| 8 | Value | Mid | 18 | Growth | Mid |
| 9 | Value | Mid | 19 | Growth | Mid |
| 10 | Growth | Mid | 20 | Blend | Small |

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On a verage, what type of stocks does this mutual fund invest in?

## COMMUNICATING QUANTITATIVE INFORMATION

One way to show how diversified your portfolio is to use an Ownership Graph, as shown below.


To construct an ownership graph, plot one point for each company
listed. ${ }^{1}$

[^0]Use the companies' profiles below to create an ownership graph.

| Company | Growth Rating | Cap | Growth <br> Rating | Cap |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 1 | Value | Small | 16 | Growth | Large |
| 2 | Blend | Small | 17 | Blend | Mid |
| 3 | Growth | Mid | 18 | Growth | Mid |
| 4 | Value | Small | 19 | Growth | Mid |
| 5 | Blend | Large | 20 | Blend | Small |
| 6 | Growth | Mid | 21 | Growth | Large |
| 7 | Value | Large | 22 | Blend | Large |
| 8 | Value | Mid | 23 | Blend | Mid |
| 9 | Value | Mid | 24 | Blend | Large |
| 10 | Growth | Mid | 25 | Blend | Mid |
| 12 | Blend | Mid | 26 | Growth | Large |
| 12 | Blend | Large | 27 | Growth | Mid |
| 13 | Growth | Small | 28 | Blend | Large |
| 14 | Growth | Large | 29 | Value | Large |
| 15 | Blend | Large |  |  |  |



On average, what type of stocks does this mutual fund invest in?

As you ha ve been lea ming, different investors have different priorities, a nd as such, they need different investment strategies. Some investors can chase volatile stocks, while others should be invested in stable, small growth companies for the long tem.

Given the profiles of the investors below, think of the type of mutual fund that would best fit each investor. Sta te what kind of investor you think each person is, then graph what the asset allocation of that mutual fund might look like.

1. Elena hopes to protect her retirement savings and hopes to invest some of this moming in a mutual fund that would provide small gains. She knows hat she will only be invested for a few more years, so she wants to avoid fundsthat could go up ordown quickly. She prefers to invest in la rger companies.

2. Juan is a shrewd investor who hasextensive experience trading stocks and acting as a financial advisor to other people. He has enough money that his portfolio can with some volatility; in fact, he is looking to invest in risky stocks in hopes that they will provide big payoffs.

3. Xu has been investing money for a few years. She knows some things about the stock market, but she knows she still has a lot more to leam. She can tolerate some risk in her portfolio, but not much. She is much more interested having a broad, diversified portfolio that represents many different types of compa nies.


# What Causes Stock Prices to Change? 

## Lesson Summary

What Causes Stock Prices to Change? explores the influences that affect stock prices.

## Lesson Objectives

- Analyze and interpret market indices, which influence change in the price of stock.
- Discuss the various ways stock prices are influenced.
- Evaluate the ways investors can be affected by the change in market prices when choosing to buy, sell or hold.
- Interpret charts and graphs to better understand the growth and change in stock prices.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
7B - Make and investigate mathematical conjectures.
7C - Develop and evaluate mathematical arguments and proofs.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
8C - Analyze and evaluate the mathematical thinking and strategies of others.
9 C - Recognize and apply mathematics in contexts outside of mathematics.
10A - Create and use representations to organize, record, and communicate mathematical ideas.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students calculate Price/ Earnings Ratios. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students examine the trajectories of two stocks after <br> Hurricane Katrina, write about the information <br> presented, and hypothesize why certain sectors did <br> poorly after this event, while others gained. |  |
|  | Communicating <br> Quantitative <br> Information | Students use a stock's trend line to write a brief <br> description of events that might impact a company's <br> performance. |  |
|  | Tackling <br> Complex <br> Problems | Students predict market activity using announcements <br> from the Federal Reserve. |  |

To calculate a P/E ratio, simply divide the price pershare by the eamings per share. This number tells you about how much investors will pay for $\$ 1$ of eamings from a company.

Calculate the P/E ratio for the stocks \#1-8.

| Stock | P/E Ratio |
| :--- | :--- |
| Stock \#1 <br> Share Price $=\$ 46.35$ <br> Earnings Per Share $=\$ 1.70$ |  |
| Stack \#2 <br> Share Price $=\$ 33.11$ <br> Earnings Per Share $=\$ 2.02$ |  |
| Stock \#3 <br> Share Price $=\$ 69.85$ <br> Earnings Per Share $=\$ 1.83$ |  |
| Stock \#4 <br> Share Price $=\$ 53.22$ <br> Earnings Per Share $=\$ 1.50$ |  |
| Stock \#5 <br> Share Price $=\$ 31.98$ <br> Earnings Per Share $=\$ 2.20$ |  |
| Stock \#6 <br> Share Price $=\$ 79.10$ <br> Earnings Per Share $=\$ 1.92$ |  |
| Stock \#7 <br> Share Price $=\$ 65.49$ <br> Earnings Per Share $=\$ .80$ |  |
| Stock \#8 <br> Share Price $=\$ 44.35$ <br> Earnings Per Share $=\$ 1.00$ |  |

## INTERPRETING STATISTICS

Humic a ne Ka trina, one of the deadliest humic ans in America an history, struck the Gulf Coast in late August 2005. This tragedy impacted the stock market because investors knew that companies would be affected differently by this event.

The graphs below show two different industries' performances over the same time period. One of the trend lines shows the performance of companies that owned lumber businesses, while the other trend line tracks the performance of residential insurance companies.


1. Using the chart above, describe the trend of the solid line.
2. Using the chart above, describe the trend of the dotted line.
3. Which trend line, the dotted line or solid line, do you think belongs to the lumber businesses? Why?
4. Which belongs to the residential insurance companies? Why?

Below is a graph of the Dow J ones Industrial Average from J a nuary 2000 to April 2007.

Dow Jones Industrial Average


1. When was the Dow J ones Industrial Average at its lowest point on the graph above?
2. When wasthe Dow J ones Industrial Average at its high point on the graph above?
3. In what yeardid the Dow J ones Industrial average make the greatest gain?

Use the graph to identify where each historic al event occurred a nd what happened to the market.

1. Terrorists attacked the United Sta tes in September 2001.
2. President Bush was reelected in November 2004.

## TACKLING COMPLEX PROBLEMS

Investors listen to the announcements made by the Federal Reserve (Fed) to determine whether the ma rket will rise or fall. If the Fed thinks that the economy is doing well, the market tends to rally. If the Fed thinks that inflation (how much the cost of goodsrises over time) is under control, the market also tends to rally.

For two statements below, summarize what the Federal Reserve has sa id, and then predict how the market might react after each announcement.

| What the Fed Said | Recent indicators have suggested somewhat <br> firmer economic growth, and some tentative <br> signs of stabilization have appeared in the <br> housing market. Overall, the economy seems <br> likely to expand at a moderate pace over the <br> coming quarters. (J anuary 31, 2007) |
| :--- | :--- |
| Summary |  |
| How the market may react |  |

TACKLING COMPLEX PROBLEMS

| What the Fed Said | Readings on core inflation have improved <br> modestly in recent months, and inflation <br> pressures seem likely to moderate over time. <br> However, the high level of resource utilization <br> has the potential to sustain inflation <br> pressures. (J anuary 31, 2007) |
| :--- | :--- |
| Summary |  |
| How the market may react |  |

1. The day before the Fed made a positive announcement, a major market index had a value of $\$ 11,857$, and then day after the announcement the index had a value of $\$ 12,010$. Was the change in the value of the index?
2. The day before the Fed made an announcement a major market index had a value of $\$ 12,422$, a nd after the a nnouncement the index had a value of $\$ 11,975$. How big wasthe change in the value of the index?
3. The week before the Fed made a major announcement, a major market index was at a value of $\$ 11,386$. The day after the announcement, the index had a value of $\$ 11,210$. Two months later the index had a value of $\$ 11,420$. How big wasthe drop in the index? How big was the gain in the index?

## Buy, Sell, or Hold?

## Lesson Summary

Buy, Sell, or Hold? teaches students to use key resources to help them determine whether to buy, sell or hold a stock.

## Lesson Objectives

- Decide whether to buy, hold or sell stock based on group and individual research.
- Compare and contrast companies based upon stock market statistical data.
- Create bar graphs that compare two companies' net income and revenue for a threeyear period.
- Use the Internet to obtain annual reports and research companies.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
2A - Understand patterns, relations and functions.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
6C - Apply and adapt a variety of appropriate strategies to solve problems.
6D - Monitor and reflect on the process of mathematical problem solving.
7B - Make and investigate mathematical conjectures.
7C - Develop and evaluate mathematical arguments and proofs.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and
others.
8C - Analyze and evaluate the mathematical thinking and strategies of others.
8D - Use the language of mathematics to express mathematical ideas precisely.
9A - Recognize and use connections among mathematical ideas.
9C - Recognize and apply mathematics in contexts outside of mathematics.
10C - Use representations to model and interpret physical, social, and mathematical phenomena.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students calculate dividends, net income, and shares <br> outstanding using formulae. The numbers in this <br> lesson are purposely expressed in different ways to <br> help students become fluent in understanding <br> different representations of numbers. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students examine and compare statistics from two <br> different companies to determine whether a stock <br> should be rated a "buy," "sell," or "hold." |  |
|  | Communicating <br> Quantitative <br> Information | Students decide whether to buy, sell, or hold by <br> picking the most relevant information Students also <br> write a short paragraph defending their opinion. |  |
|  | Tackling <br> Complex <br> Problems | Students analyze the information provided in each <br> word problem to answer each question. |  |

Use the formula below to calculate the appropriate answerforeach question.

$$
d=\frac{m}{s} \quad \begin{aligned}
& \text { where } \mathbf{d} \text { is the value of the dividend given out each year } \\
& \begin{array}{l}
\mathbf{m} \text { is the total amount of money a company dedic ates to } \\
\text { dividends, and }
\end{array} \\
& \text { sis the number of outstanding shares of that company. }
\end{aligned}
$$

Calculate the value of the dividend foreach company.

1. Company A has dedic ated $\$ 12,000,000$ to dividends to be divided among 27,888,000 shares.
2. Company $B$ will spend a total of $\$ 3.6$ million to dividends for their 459,750 outsta nding shares
3. Company $C$ has decided to use $\$ 51.2$ million fordividends for the $34,659,000$ sha res outsta nding.
4. Calculate the a mount of money each company dedicates to dividends.
5. Company D will pay $\$ 0.461$ in dividends foreach of its $56,333,000$ sha res outsta nding.
6. Company E awards $\$ .072$ dividends to each of its $12,000,8000$ shares outstanding.
7. Company $F$ has 4.12 million shares outstanding, and it pays $\$ 0.975$ in dividends a nnually.
8. Calculate the number of shares outstanding for each company.
9. Company G used $\$ 13.85$ million to award $\$ 0.485$ dividends foreach share.
10. Company H awarded dividends worth $\$ 1.02$ dividends, and it spent a total of $\$ 41.89$ million on all of its shares.
11. Company I a warded $\$ 0.10$ dividends and spent $\$ 1,000,000$ in total.

## INTERPRETING STATISTICS

There are many statisticsthat describe company and stock performance. For each of the statistics below, write a mathematical description of what each tells you. In nonmathematical language, what information does each statistic give you?

1 day price change \%

Market Cap

P/E
Div. Yield \%

Long-Term Debt to Equity

Use the statistics in Table 1 below to answer the following questions.

$\left.$| TABLE 1 Company C |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| 1 Day Price <br> Change $\%$ | Market <br> Cap | P/E | Div. Yield \% |  |  | | Long-Term Debt |
| :--- |
| to |
| Equity | \right\rvert\, | 2.56 | 3.21 B | 9.00 |
| :--- | :--- | :--- |

What was the price to eamings ratio for Company C?

What was the market ca pitaliza tion for Company C?

How much did the stock price for Company C change?

Use the statistic s in Table 2 below to a nswer the following questions.

| TABLE 2 Company D |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| 1 Day Price <br> Change \% | Market <br> Cap | P/ E | Div. Yield \% | Long-Term Debt <br> to <br> Equity |  |
| 5.61 | 185.2 M | 4.31 | 2.98 | 0.24 |  |

What was the price to eamings ratio for Company D?

What was the market capitalization for Company D?

How much did the stock price for Company D change?

For this activity, it is suggested that teachers break students up into groups and give each group a different handout. Each student should analyze the information on their own, and then work with his or her SMG team to determine what information provided is the most important. The teacher will then lead a discussion in which groups defend their decision to buy, sell, or hold the same stock

Buy, Sell, or Hold?

## Convincing Others to Buy

Use the information below to create a convincing argument about why this stock should be bought. Individually, decide which three pieces of information would be the most important presenting your argument. Then, with the rest of your group, be prepared to present the most persuasive evidence to other groups in class.

## American Health Company



This company missed its fourth quarter earnings mark. Its P/E ratio is 15.91 , which the $\mathrm{P} / \mathrm{E}$ ratio for the industry is 14.26 . Its market cap is only $\$ 5.5$ billion, while the industry's average market cap is $\$ 230.4$ billion. The company was started over 75 years ago, and has been publicly traded for the last 68 years. It pays a quarterly dividend of $\$ 0.41$.

Below are some more statistics you may find helpful.

| Stock Price History |  |
| :--- | :--- |
| Beta: | 0.61 |
| 52-Week Change: | $-4.28 \%$ |
| S\&P500 52-Week Change: | $8.52 \%$ |
| 52-Week High (09-Mar-06): | 57.86 |
| 52-Week Low (24-May-06): | 41.44 |

## Convincing Others to Hold

Use the information below to create a convincing argument about why this stock should be neither bought nor sold. Individually, decide which three pieces of information would be the most important presenting your argument. Then, with the rest of your group, be prepared to present the most persuasive evidence to other groups in class.

## American Health Company



This company missed its fourth quarter earnings mark. Its $\mathrm{P} / \mathrm{E}$ ratio is 15.91 , which the $\mathrm{P} / \mathrm{E}$ ratio for the industry is 14.26 . Its market cap is only $\$ 5.5$ billion, while the industry's average market cap is $\$ 230.4$ billion. The company was started over 75 years ago, and has been publicly traded for the last 68 years. It pays a quarterly dividend of $\$ 0.41$.

Below are some more statistics you may find helpful.

| Stock Price History |  |
| :--- | :--- |
| Beta: | 0.61 |
| 52-Week Change: | $-4.28 \%$ |
| S\&P500 52-Week Change: | $8.52 \%$ |
| 52-Week High (09-Mar-06): | 57.86 |
| 52-Week Low (24-May-06): | 41.44 |

## Convincing Others to Sell

Use the information below to create a convincing argument about why this stock should be sold. Individually, decide which three pieces of information would be the most important presenting your argument. Then, with the rest of your group, be prepared to present the most persuasive evidence to other groups in class.

## American Health Company



This company missed its fourth quarter earnings mark. Its $\mathrm{P} / \mathrm{E}$ ratio is 15.91 , which the $\mathrm{P} / \mathrm{E}$ ratio for the industry is 14.26 . Its market cap is only $\$ 5.5$ billion, while the industry's average market cap is $\$ 230.4$ billion. The company was started over 75 years ago, and has been publicly traded for the last 68 years. It pays a quarterly dividend of $\$ 0.41$.

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| Stock Price History |  |
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| 52-Week Change: | $-4.28 \%$ |
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| 52-Week Low (24-May-06): | 41.44 |

Investors are interested in how much a company will pay in dividends. When a company is deciding how much money it will pay its investors in the form of dividend, it considers its net income, alloc a tes a certa in amount of that to reinvestment in the company and usesthe rest to pay investors dividends.

Use this information to answer the following problems.

1. Textiles, Incorporated allocated $\$ 13.6$ million to award an annual dividend foreach of its $10,362,550$ outstanding shares. How much will each dividend pershare be worth?
2. Using the same information from above, how much will each quarterly dividend pershare be worth if the dividends are a warded quarterly?
3. If someone buys 350 sha res of Textiles, Inc. a nd receives three quarterly dividend payments foreach share, how much money will the investor receive in dividends from Textiles, Incorporated?
4. Wood Products Company has planned to use one fifth of its $\$ 267.45$ million dollars of net income to pay an annual dividend. If they have 84 million shares outstanding, how much will each annual dividend per share be worth?
5. Using the same information from above, if Wood Products Company decides to award dividendsthree times a year, how much will each dividend pershare be worth?
6. If someone was hoping to eam $\$ 750$ in dividend eamings over the course of a yearfrom Wood Products Company stock, how many shares do they need to have?
7. Unified Medical Supply, Inc. would like to pay $\$ 0.12$ per share in dividends per quarter. If they have 2.3 million shares outstanding, how much money will they pay in one quarter in dividends?
8. If the number of shares outsta nding rema ins the same, how much will they pay in dividends for the entire year?
9. If they have a net income of $\$ 9.6$ million, what percentage of their net income will they have spent on dividend payments?

IVISTOCK MARKET GAME.

## How Successful Was My Investment Strategy?

## Lesson Summary

How Successful Was My Investment Strategy? asks students to reflect on the investment decisions their team made during the course of The Stock Market Game.

## Lesson Objectives

- Draw supported conclusions as to whether their strategy in preparing their portfolio was successful and what investment changes they might have made to improve portfolio performance.
- Generate a detailed report including support material.
- Deliver a convincing presentation.
- Give and receive constructive criticism.
- Evaluate the work of other team members and other students.


## NCTM Standards

1A - Understand numbers, ways of representing numbers, relationships among numbers, and number systems.
2A - Understand patterns, relations and functions.
5A - Formulate questions that can be addressed with data and collect, organize, and display relevant data to answer them.
5B - Select and use appropriate statistical methods to analyze data.
5C - Develop and evaluate inferences and predictions that are based on data.
5D - Understand and apply basic concepts of probability.
7B - Make and investigate mathematical conjectures.
7C - Develop and evaluate mathematical arguments and proofs.
8A - Organize and consolidate mathematical thinking through communication.
8B - Communicate mathematical thinking coherently and clearly to peers, teachers, and others.
8C - Analyze and evaluate the mathematical thinking and strategies of others.
8D - Use the language of mathematics to express mathematical ideas precisely.
9A - Recognize and use connections among mathematical ideas.
9B - Understand how mathematical ideas interconnect and build on one another to produce a coherent whole.
9C - Recognize and apply mathematics in contexts outside of mathematics.
10A - Create and use representations to organize, record, and communicate mathematical ideas.
10C - Use representations to model and interpret physical, social, and mathematical phenomena.

## Mathematical Strands

|  | Thinking <br> Algebraically | Students calculate percentage change in stock price in <br> order to compare the greater gainers/ losers in their <br> investment. |  |
| :--- | :--- | :--- | :--- |
|  | Interpreting <br> Statistics | Students advise whether to buy, sell, or hold on the <br> stock at specific points in time. |  |
|  | Communicating <br> Quantitative <br> Information | Students compare a team's portfolio performance to <br> major indices. |  |
|  | Tackling <br> Complex <br> Problems | Students chart the performance of two stocks and <br> compare the performances to that of the previous <br> year. |  |

## THINKING ALGEBRAICALLY

Foreach of the stocksthat you had in your portfolio, calculate the \% ga in/loss per share over the course of time you held the stock.

The formula forcalculating percent change is

$$
\% \text { change }=\frac{e^{\text {ending_ }} \text { price }- \text { starting_price }}{\text { starting_price }} \cdot 100 \%
$$

| Stock Name | Starting Price | Ending Price | \%change |
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1. Which stock was the biggest gainer?
2. Which was the biggest loser?
3. Wa s a nything surprising about these results?

## INTERPRETING STATISTICS

Big Lots Inc.


A group playing The Stock Market Game ${ }^{\mathbb{T M}}$ bought 1000 shares of Big Lots, Inc. stock (BIG) during the first day of the game on J anuary 3, 2007.
During the previous year, its stock ranged in price from a low of $\$ 12.80$ to a high of $\$ 30.00$.

Show on the graph when the team started the game.
Find and circle the stock'sprice on the following dates on the graph above:

J a nuary 15, 2007
February 12, 2007
February 26, 2007
March 12, 2007

## INTERPRETING STATISTICS

Using the graph above, foreach date below, state what your advice to the group would have been (buy, sell, or hold, a nd why) given how much information you would have had at the time.

J a nuary 15, 2007

February 12, 2007

February 26, 2007

March 12, 2007

Many fina ncial advisors encourage investors to invest for the long-tem instead of buying and selling over short periods of time. Ba sed on the graph, why do you think they give this advice?

Below are the values of a team's SMG portfolio over a ten week period.

| Week | Value |
| :--- | :--- |
| 0 | $\$ 100,000$ |
| 1 | $\$ 101,439$ |
| 2 | $\$ 103,220$ |
| 3 | $\$ 103,422$ |
| 4 | $\$ 101,984$ |
| 5 | $\$ 106,339$ |
| 6 | $\$ 108,220$ |
| 7 | $\$ 110,219$ |
| 8 | $\$ 112,032$ |
| 9 | $\$ 110,420$ |
| 10 | $\$ 100,986$ |

At the end of the ten weeks, the team was ranked:
last in their class
ninth out of ten in their grade
and twenty-eighth (out of 31) in their school.

Over the same ten-week period, the Dow J ones Industrial Average inc reased $0.69 \%$, the S\&P 500 inc reased $0.44 \%$, a nd the NASDAQ composite decreased by $1.06 \%$.

Several members of the team feel badly about their performance because their investment lost a lot of money in the last week of the game, and they feel that their rankings were very low.

Describe the trend in the value of the investment over the ten week period.

Calculate the overall percentage change in the value of their portfolio from week 1 to week 10.

Write the team a brief letter telling them your honest assessment of their performance. You may want to compare the percentage gain in the portfolio to the rate of retum of the indices, and you may also include your own experience with The Stock Market Game

Choose two stocks from your portfolio and graph each of their share prices over the ten weeks.

Use an online financial information to look up the historic al prices of those same stocks during the ten-week period last year. Graph the previous history on the same plot for each company. (An example is shown below.)


Given the information, did each stock out perform or underperform their history?


[^0]:    ${ }^{1}$ This is a simplified version of an ownership graph. Usually ownership zone graphs incorporation information on how much money is invested in each company stock, and weighted averages are used to calculate the centroid of the data.

